

Truck Travel Centers

Truck travel centers have morphed from the dusty old truck stop selling diesel and a dog to today's multi-service facility offering everything from a shower to a caramel latte. ZENGEL & Associates is up to speed in valuing these distinctive properties.

Our Experience

America runs on trucks. The number of trucks on California roads doubled in the 1990's and continues to accelerate in the mid-2000's. How do all these trucks and truckers survive on the road? Truck travel centers.



At ZENGEL & Associates, we value truck travel centers in Central and Northern California along major transportation corridors and near airports. As a result, we know that nowadays, truck travel centers offer a seemingly endless array of services: fuel stop, card-lock facility, truck wash, C-Store, shower and locker rooms, overnight accommodations, laundry facilities, theater, gift shops, co-branded specialty restaurants or café dining, and franchised food and drink outlets. These amenities enhance the center's income-generating potential from the existing trucker clientele, and attract a significant portion of the motoring public that the old truck stop model never envisioned.

So, if you need truck travel center appraisals, [contact us](#) to put our knowledge to work for you.

Our Clients

Clients usually need truck travel center appraisals in the contexts of sale / purchase, leasing, and loan collateralization. We typically find clients among the following:

- Lenders
- Oil Companies
- Lessors and Lessees
- Private and Public Company Buyers and Sellers

Sample Engagements

- For purposes of underwriting a purchase loan, a local bank asked us to value a Central Valley center located along a major state highway and operating under a long-term lease – with a fueling facility, restaurant, C-Store, and shower facilities:

Valuation over \$7 million.

- In an estate planning project for a closely-held regional dealer, we valued a truck travel center in the greater SF Bay Area with a fueling facility, card lock, truck wash, co-branded fast food and specialty coffee operations, and C-Store:

Valuation over \$4 million.