



About Us

ZENGEL & Associates specializes in commercial real estate appraisals and business valuations. We provide high-quality, expert valuation, litigation support and consulting services for business and professional clients throughout Northern and Central California.

Our clients are: Lenders • Law Firms • CPAs • Corporations • Partnerships • Property Owners • Government Agencies • School and Utility Districts • Estates and Trusts • Property Managers • Investment Funds • and others.

Clients use our valuation advice to make critical decisions: Financing / Refinancing • Sales / Purchases • Group Acquisitions and Divestitures • Litigation Support • Eminent Domain / Condemnation • Bankruptcy • Market Analysis • Lease Renewal • Rental Rate Studies • Tax Controversy • Due Diligence • Site Selection • and more.

Why ZENGEL & Associates?

Why choose **ZENGEL & Associates** as your valuation provider? Because the quality of our valuations meets or beats that of national and other regional firms. And, our client-centered mix of experience and responsiveness is second to none, because:

- **We produce results you can count on.** With over 45 years of experience, our valuation team leverages the latest, web-based appraisal research tools with our extensive, proprietary database to produce outstanding, market-wise deliverables. Your real estate appraisals and business valuations will be technically accurate and thoroughly prepared. You can rely on our work, backed by our reputation for independence, excellence and integrity.
- **We deliver on time and on price.** We know what clients want: MAI-quality real estate appraisals supported with dependable, on-market data -- delivered on time. We offer that together with professional business valuations in a fee structure that satisfies your needs and allows us to complete first-rate deliverables for you.
- **We don't promise what we can't deliver.** Many appraisal firms claim to be all things to all clients. Then, they don't deliver. We know, because over the years we have often "picked up the pieces" for clients dissatisfied with a competitor's poor-quality product or responsiveness. Instead, we believe in "no surprises" -- to both you and us. We work your engagement only if we can do it accurately and efficiently the first time.